Financial Advisor Opportunity – Various Locations Across Pennsylvania

For over 45 years, Kades-Margolis has offered a unique selling structure which includes a low-key consultative sales approach. Our market niche is very specific and focuses on the K-12 Educational Marketplace which is extremely consistent and stable.

The culture at Kades-Margolis Corporation is one that fosters success through offering an entrepreneurial environment along with many other value added benefits. We offer a strong brand with a phenomenal reputation within our niche market. We can offer places to go and people to see **without having to cold call**!

We are currently offering an opportunity for a licensed Financial Advisor to come into the organization and work in Allentown, PA, and surrounding areas.

As a Financial Advisor with Kades-Margolis Corporation, you can look forward to the following benefits:

- ***Access to prospective clients within the K-12 public education niche***
- ***Potential to work existing client relationships while developing new ones***
- ***Opportunity to partner with a current advisor looking to transition territory and clients (select locations)***

Additional benefits include but are not limited to the following:

- Commission based opportunities with salaried options for those relatively new to the business
- Marketing support that includes compliance approved and "ready to use" financial presentations
- Marketing allowance provided to help pay for seminars and client appreciation events
- Effective lead generation program virtually eliminating the need to "cold call"
- Comprehensive and ongoing training & development with regard to systems, processes, products and various other aspects of the position
- Strategic business planning with our Sales Management Team based on you as the individual Financial Advisor and the geographical territory you support
- Licensing Fees & E&O Insurance paid for by Kades-Margolis the first year with the potential to have a portion subsidized in future years based on production
- Client Service Support Center with a specific Client Service Representative assigned to you for assistance with various client service functions
- Group Medical and Dental Insurance as well as a 401(k) Profit Sharing plan offered to salaried employees

EXPERIENCE/SKILL REQUIREMENTS:

- Strong listening skills and effective public speaking/presentation skills
- Desire and ability to network and meet new people
- Possess a commitment to professionalism, honesty and a strong work ethic
- Be extremely goal oriented, competitive, ambitious, and enthusiastic with the ability to work independently
- Proficient with resources used to meet with prospects/clients and develop business virtually.
- **Minimum of 1 to 2 years financial services experience**
- **FINRA Series 6 or 7 and 66 or 63 and 65**
- **PA Life & Health Insurance License**

Interested and qualified individuals should contact us today. To apply, go to 4kmc.com/join and complete the interest form at the bottom of the page.